



Murdock Builders Merchants includes Cranwood Industries Ltd which is a modern hi-tech timber machining facility based in Milltown East Industrial Estate, Upper Dromore Road, Warrenpoint. Using state of the art machinery, we have the capacity to supply both standard and bespoke timber products for all types of projects. Currently we are looking to recruit a Timber Sales Representative to cover Southern Ireland.

Murdock Builders Merchants is a family-owned business with a workforce of over 400 dedicated colleagues, we are recognised as a leading provider of general and specialised building materials, timber, and hardware. Our clientele spans the construction trade, the DIY community, and the public, ensuring that our offerings cater to a diverse array of needs.

Our acquisition of Brooks Group in August 2021 marks a significant milestone, expanding our footprint to encompass a total of 25 strategic locations across Northern Ireland and the Republic of Ireland. This union propels us to the forefront as the second-largest builder's merchanting group on the island of Ireland.

Timber Sales Representative

Post holder will be required to cover Munster Region

We wish to recruit a results-driven Timber Sales Representative to actively seek out and engage customer prospects in Southern Ireland. This role includes promoting and selling our products and establishing and maintaining customer relationships whilst achieving agreed sales targets. This is an excellent opportunity for the right candidate to develop their experience and play an integral role within Cranwood Industries. The postholder will be required to cover Southern Ireland region.

Responsibilities:

- Generate new enquiries that relate to commodity and bespoke Timber products and services.
- Understanding customer requirements and offering solutions to meet customer expectations.
- Providing Technical Timber knowledge to help assist with customer enquiries.
- Developing and continuing relationships with our existing customers.
- Developing relationships with new customers.
- Collaborate with company key personnel to achieve daily and monthly goals.
- Strive to meet Sales Targets.
- Awareness on market trends and seeking new methods to be ahead of competition.

Essential Criteria:

- 2 years' experience in a similar role.
- Strong analytical skills.
- Excellent communication, interpersonal and organisational skills.
- A proactive attitude.
- Ability to balance independent work with collaborative team efforts.
- Results driven mindset with a passion for achieving sales targets and driving growth.
- Computer literate and comfortable operating Microsoft Excel, PowerPoint and Word.

Benefits:

- Competitive Salary and Bonus
- Company Car
- Laptop
- Mobile Phone
- Company Pension Scheme
- Westfield Health Cash Plan (After 6 months successful completion of probationary period)

Closing date: Friday 17th April 2026

To apply please:

Email CV to: MRice@mbm.ie

Download application form from www.murdockbuildersmerchants.com

Murdock Builders Merchants is an Equal Opportunities Employer and welcomes applications from all sections of the Community